

COMPILATION OF DIGITAL ORDERING SOLUTION PROVIDERS

S/N	Provider	Brief Description	Cost	Contact Details
1.	AppsPOS	Allows self-ordering for dine-in, takeaway and pre-ordering through chatbot and QR code; with loyalty programme and push notifications/email campaigns.	\$5,500 for 2 users.	kingsley@appspos.com 9028 8123
2.	Aptsys	End-to-end FOH solution provider – payment, ordering (kiosks, QR and web), CRM and queue management.	[Limited time offer] Online ordering platform for takeaway at \$60 per month, \$0.10 per order to cover 3rd party SMS and hosting.	Ernest.lim@aptsys.com.sg 9457 4484
3.	Eunoia	End-to-end provider - payment, web/QR ordering, CRM, marketing, queue and reservation management, dashboard mgmt. Allows white label	\$0 Setup Fee \$0 monthly fees \$35 Marketing package 15% transaction fees [Limited time offer] Offering free ordering and payment solutions to eligible merchants now (more details on https://www.eunoia.asia/takeout)	Zwee Wee <zwee@eunoia.asia> Kay Lim <kay@eunoia.asia>
4.	Flex Solver	End-to-end provider - payment, waiter/mobile/QR/kiosk ordering, CRM, inventory, staff attendance and dashboard mgmt.	COVID-19 Support package: Complimentary 3 extra months of subscription.	Olivia Chang <olivia@flex-solver.com.sg> Ariel Lin <ariel@flex-solver.com.sg>
5.	FoodZaps	End-to-end FOH solution provider – payment, ordering (waiter, kiosks, QR and mobile), CRM, marketing, inventory and dashboard mgmt. Allows using own devices for setup.	\$2,900 for QR/Online ordering \$3,000 for e-Menu \$5,000 for e-Menu and eWaiter	Rina <rina@foodzaps.com>

*This list is a compilation by ESG based on our understanding and discussion with existing solution providers, for Food Services companies' reference and use. **The list does not in any way constitute a form of endorsement by ESG.** Prices may be subject to change upon further discussions with the providers.*

S/N	Provider	Brief Description	Cost	Contact Details
6.	Getz	Digital ordering solution with payment - Delivery, dine-in and takeaway ordering; includes CRM and customer engagement through reminders and tiered discounts. Integrated with Lalamove. Allows using own devices for setup.	\$12,000 for 4 modules per outlet COVID-19 package: \$0 set up and licensing fees; pay per use of payment gateway (from 2.1%+\$0.10 per transaction for in-store; from 2.5%+\$0.20/transaction for online); maintenance fee of 1% of in-store self-ordering sales; from 5% of online takeaway/delivery sales.	hello@getz.co 6253 9198
7.	iMetrics	Digital ordering solution with payment – QR code, Facebook chatbot and kiosk. Integrated with KDS, queue management and accounting. Implemented in KopiTech @ Funan.		How Siong <sales@imetrics.com.sg>
8.	Mojito	Self-service mobile ordering via web application, chat messengers or QR code - delivery and pick-up; order status tracking in messenger apps; covers marketing/promotion functions (gift cards, vouchers, integration with social media) and integrated with payment.	\$500 per year + 5% commission [Limited time] - no commission or service fee payable by food retailers for 2 months - Simply Preorder and Collect Only when ready, No need to queue or wait at F&B Outlet - Only Bank MDR rates payable; subjected to Admin Charges	Melvin Teo <melvin@mojitovertures.com> Wesley <wesley@mojitovertures.com>
9.	NinjaOS	Digital ordering solution - Delivery, dine-in and takeaway ordering; includes CRM and loyalty programme, and recipe management. Has integrated last mile delivery partners: Zeek and Lalamove.	No commission. USD 75 for monthly; USD 900 for annual. Setup fee dependent on plan.	sales@ninjaos.com

*This list is a compilation by ESG based on our understanding and discussion with existing solution providers, for Food Services companies' reference and use. **The list does not in any way constitute a form of endorsement by ESG.** Prices may be subject to change upon further discussions with the providers.*

S/N	Provider	Brief Description	Cost	Contact Details
		Integrates with Xero and Quickbooks; eNETS, Stripe and Paypal; Allows white label.		
10.	Oddle	<p>Mobile ordering - allows delivery customisation (delivery radius, charges and lead time). Provides advice on marketing tactics; set up promotion rewards and notifications to new and returning customers. Dashboard monitors online traffic and provides sales reports.</p> <p>Allows white label.</p> <p>Has integrated last mile delivery partners: Zeek and Lalamove.</p>	<p>\$5k for first outlet; \$3k for subsequent outlet/menu. On PSG.</p> <p>Providing Oddle Lite solution (mobile ordering, orders mgmt, logistics, data analytics and consultation) - 10% commission for successful transaction, \$0 setup and payment gateway fees, 0% upfront cost.</p> <p>Preferential rates exclusive to DBS customers for a limited time.</p>	<p>https://oddle.me/imda-esg-covid19-sme-package-oddle-lite</p> <p>Apply via DBS for exclusive rates.</p>
11.	Orca Bos	Integrated solution covering POS, ordering (waiter, kiosk and online for takeaway/delivery), KDS, inventory, accounting and reports/analytics.	From \$49 per month per outlet.	Koh Wee Lit <wlkoh@redharegames.com>
12.	Revenue Management Solutions	Provides solutions in menu engineering and optimisation, profitability and pricing strategies, client engagement and financial insights.		Brandon Kim <bkim@revenuemanage.com>
13.	Sapaad	Tablet and online ordering (includes delivery and tracking; and food ordering platform integration across ordering channels), includes KDS. CRM and loyalty module with SMS engagement.	<p>On PSG and Start Digital (OCBC); from \$57.99 per month per outlet.</p> <p>Offering COVID-19 Digital Solution Package (POS, online ordering, CRM & home deliveries, and food ordering</p>	<p>Anirudh Thandu <anirudh@sapaad.com> Jonathan Wan <jonathan@sapaad.com></p>

*This list is a compilation by ESG based on our understanding and discussion with existing solution providers, for Food Services companies' reference and use. **The list does not in any way constitute a form of endorsement by ESG.** Prices may be subject to change upon further discussions with the providers.*

S/N	Provider	Brief Description	Cost	Contact Details
		Includes inventory and purchase mgmt., as well as dashboard monitoring and analytics. Accessible on any device.	platform integration) to all new sign-ups free for 3 months. Sign up via Sapaad's website (www.sapaad.com/sg/sapaad-covid19-digital-solution-package/#learnmore)	
14.	Solution Details	Distributes Konverge POS software; provides QR in-store ordering. Have CRM, ERP and business intelligence modules as well.		Lorne Chew <lorne.chew@solutiondetails.com.sg>

*This list is a compilation by ESG based on our understanding and discussion with existing solution providers, for Food Services companies' reference and use. **The list does not in any way constitute a form of endorsement by ESG.** Prices may be subject to change upon further discussions with the providers.*